



July 13, 2020

<b>The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai 400 001 Tel No.: 22721233 BSE Scrip Code: 540776</b>	<b>The Manager, Listing Department, The National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051 Tel No.: 2659 8235 NSE Symbol: 5PAISA</b>
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Dear Sir/Madam,

**Sub: Press Release on the ~~Q~~ audited Financial Results**

We enclose herewith the press release on the unaudited Financial Results of the Company for the quarter ended June 30, 2020.

Thanking You,

Yours faithfully,

For 5paise Capital Limited

**Namita Godbole  
Company Secretary**

Email ID: csteam@5paise.com

Encl: as above

5paise Capital Limited

Corporate Identity Number: L67190MH2007PLC289249

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## 5paisa Capital – Consolidated Income for Q1FY21 at Rs 42.4 Cr (up 85% y-o-y)

### Financial Highlights:

#### For the quarter ended June 30, 2020 (as per INDAS)

- Total consolidated income stood at Rs 42.4 Cr for the quarter, up 85% y-o-y
- TCI stood at Rs 2.7 Cr for the quarter, up 595% y-o-y

#### Summary: Quarter ended June 30, 2020, Consolidated results as per IND AS

Rs Lakhs	Quarter ended June 30, 2020	Quarter ended June 30, 2019	Y-O-Y
Income	4,244	2,292	85%
Profit/(Loss) before Tax	374	(64)	682%
Total Comprehensive Income/(Loss)	273	(55)	595%

**Mr. Prakarsh Gagdani, Whole-Time Director and CEO, 5paisa Capital Ltd.**, commented on the financial results:

“I am extremely delighted to report quarterly profits for the first time since the launch of 5Paisa in March 2016. We recorded strong revenue growth backed by improved trading activity and successfully curtailed expense growth. We also saw our highest quarterly acquisition of 1.6L+ customers. With the pandemic accelerating digital growth, millennials thronging to capital markets, and a buoyant stock market, I am optimistic that we are entering a new era of investing and incredible growth in coming quarters.”



## Business Highlights

We maintained our swift pace of client acquisitions with over 160,000 acquisitions in the quarter, crossing 700,000 customers in total.

The Spaisa Mobile App had about 51,00,000 downloads at the end of the quarter with a 4.0+ Star rating on Playstore.

Our income for the quarter has grown by 20% mainly owing to improved trading activity by existing customers, surge in new client acquisitions and higher cross-sell of financial products. At the same time, we managed to control expenses, recording just a 3% q-o-q growth; resulting in a profit of Rs 2.7 Cr for the quarter.

We launched commercial operations on our P2P platform this quarter, and have already seen significant traction in a short span of time.

## Awards and accolades

- Recognised as one of the 'Fastest Growing Brands, 2019-20' by AsiaOne magazine
- 'The Emerging Company of the Year in BFSI sector' at Business Leader of the Year awards by ETNow
- 'Digital Start-up of the Year', 'Best Trading App' and 'Best Mobile Marketing Campaign' at the Mobby's Awards, which recognizes achievements of brands across all aspects of the mobile landscape
- 'Brand Excellence in Broking Industry' at World Marketing Congress, which recognizes the work done by the marketing fraternity to take their brands to a whole new level
- 'Best Broking Fintech Product' for Spaisa Mobile app at ABP News - BFSI awards, which focus on the best practices of the BFSI industry
- 'Franchisor of the Year- Financial Services' at the Franchise India Awards -2019



## About 5paisa Capital

5paisa Capital Limited (NSE: 5PAISA, BSE: 540776) is engaged in providing financial products through its online technology platform and mobile applications. It is registered with SEBI as a stock broker, depository participant and research analyst, and with AMFI as a mutual fund distributor. Its services are targeted at retail investors and high volume traders who actively invest and trade in securities markets and seek DIY (Do-it-Yourself) services at a low cost.

The Company provides an online technology platform to clients through internet terminals and mobile applications for trading in securities in NSE and BSE; advisory services through the research undertaken by a team of fundamental and technical research analysts; and depository related services as part of its integrated services offering.

5paisa Capital is a technology driven company having mainly an online presence. The Company remains focussed on innovation, based on understanding customer behaviour, and constantly strives to achieve tech superiority as is visible through the developments of its robust trading platform, advanced mobile app, an Artificial-Intelligence powered Robo-Advisory platform, and the paperless account opening process.

*This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell products, services or securities. Results and other details are available on our website <https://www.5paisa.com/>.*

### Investor Relations

**5paisa Capital Limited**

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